



# Stu Schlackman

## Solving Your Sales Challenges with Relationship Selling



### ***Stu Schlackman is the Relationship Selling Expert.***

Schlackman created the “Four People You Should Know” Personality Perspectives Process to help companies build high performance teams and increase sales by understanding how personality styles build stronger relationships.

When you work with Stu, you are gaining a trusted adviser. He works diligently to know his customers’ business and uses his personal success and experience to bring them maximum value.

Stu’s 3 books on sales, *Don’t Just Stand There, Sell Something*; *Four People You Should Know* and the *180 Rule for The Art of Connecting*, share important tips and tools.

You’ll want to work with Stu because he always puts his clients first!



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## SPEAKING TOPIC:

### How Clients Buy

Learn how to use personality styles to increase sales.

### Maximizing Client Relationships

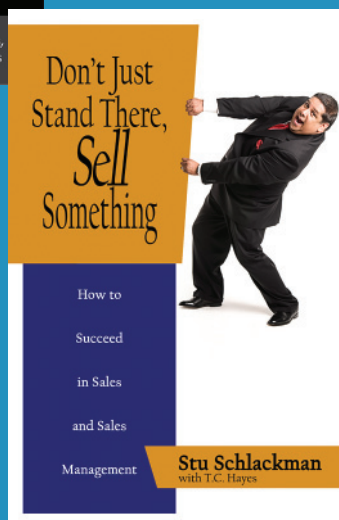
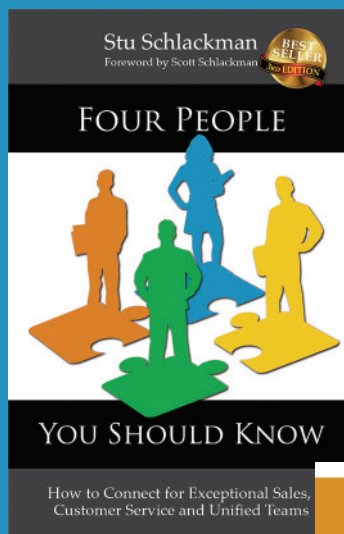
Learn how to build strong long-term relationships through trust building and a commitment to a win-win connection.

### Bullet Proof Prospecting

Learn how to maximize your prospecting efforts in the age of technology.

### Building a Tenacious Team

Learn how to have the right players in the right positions on your team.



## A FEW OF STU'S CLIENTS:



## STU'S REVIEWS

Million Dollar Round Table – Annual Meeting

*"I heard Stu speak at the prestigious International conference in Anaheim, CA USA. He was informative, entertaining and an overall excellent speaker with so many ideas we can use in our business and personal lives."*

Helen Jenkins, Dip PFS Dip LS  
Managing Director, Inspiration Wealth Management Ltd

*"Stu is one gifted teacher who can bring across his ideas very succinctly and clearly to his audience."*

*"I would certainly recommend Stu to any companies who want to boost the performance of their sales people. Please book him now!"*

Samuel Goh  
Former President, Financial Services Manager Association, Singapore

*"As the founder and CEO of Image Skincare, I value the enormous contribution Stu Schlackman has made to our organization. His enthusiasm, skills and professionalism have made a significant improvement in our bottom line sales."*

*"If you need more sales, Stu Schlackman should be on every sales organizations stage. Truly a world class educator and sales enthusiast."*

Janna Ronert  
Founder/CEO, Image Skin Care